

20 Aug 2021

MacGregor changes its spare parts process (Revised GO-LIVE Dates)

Dear Business partner,

We wish to inform you about the following change in MacGregor:

During the second half of 2021, MacGregor Finland Oy, MacGregor Norway AS, MacGregor Sweden AB and MacGregor Germany GmbH & Co. KG intend to transfer their spare parts business to MacGregor Pte. Ltd. in Singapore. We plan to do that in several steps:

Please note Revised Changes to GO-LIVE dates

1st of July: MacGregor Finland Oy (MacGregor and TTS Hatch Covers)

16th of August: MacGregor Sweden AB (Selfunloaders)

(Revised) 1st of September: MacGregor Sweden AB (MacGregor and TTS ROR)

(Revised) 1st of October: MacGregor Sweden AB (all Cranes except Norwegian brands)

**(Revised) 1st of November: MacGregor Norway AS (Pusnes Winches; Porsgrunn Steering Gears
Norwegian Crane brands MacGregor, TTS,
Hydramarine)**

**1st of November: MacGregor Germany GmbH & Co. KG (Compressors, Winches and Steering Gears,
Interschalt Voyage Data Recorders)**

What does that mean for you?

- At the latest as of the cut-off date, orders for spare parts will be placed by MacGregor Singapore, and not by MacGregor Finland, Norway, Sweden or Germany anymore.
- All orders that were placed by MacGregor Finland, Norway, Sweden or Germany shall still be invoiced to those entities.

Why do we do this?

- Put simply, we want to make doing business with us easier for our suppliers.
- Until now, you could have had up to five different contract partners for spares for different MacGregor products. We want to reduce the number of your contract partners which will reduce administrative work at both your end and our side.
- We want to create possibilities to build seamless future-proof interfaces, with both our customers and suppliers.

What does not change?

- First of all, your contact persons will stay the same after this change.
- There are some exceptions on our sales side, like Lashing material and Fishery products. For these products, we will continue to place orders under the same entities like today.
- Our newbuilding entities, as well as our entities for conversion or modernization projects do not change. Therefore, it is possible that you will still get orders from other MacGregor entities, but the main entity will be MacGregor Pte. Ltd., and for many suppliers it will be the only entity placing orders in the name of MacGregor.

Whom can I contact for questions?

Should you have any question about the above information, please reach out to your known contact partner.

The new entity with whom we ask you to do spare parts business is therefore:

MacGREGOR Pte. Ltd.
15 Tukang Innovation Drive,
Singapore 618299
Singapore
Company registration number: 201311633G

We hope for your understanding for this measure and kindly ask you to set up MacGregor Pte. Ltd. in your systems. Please find all necessary data enclosed.

We understand that every change brings some extra workload in the beginning to make adjustments to the system and to get used to new ways of working, but we strongly believe that this change makes life easier for both you and us.

Yours faithfully,

Simon Kwek

Director Sourcing, Global Service Division

MacGregor Pte. Ltd. 15 Tukang Innovation Drive Singapore 618299 Tel +65 6597 3888 www.macgregor.com	Domicile Singapore Co. Reg. No. 201311633G GST No. 201311633G		 UKAS REGISTERED QUALITY ASSURANCE 001 UKAS's Register Quality Assurance certifies that the Quality Management System for MacGregor is ISO 9001:2015 compliant.
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