

Aug 2021

MacGregor changes its spare parts process

Dear Business partner,

We wish to inform you about the following change in MacGregor:

During the second half of 2021, MacGregor Finland Oy, MacGregor Norway AS, MacGregor Sweden AB and MacGregor Germany GmbH & Co. KG will transfer their spare parts business to MacGregor Pte Ltd in Singapore. We plan to do that in several steps, and these are the updated go live dates:

1st of July: MacGregor Finland Oy (MacGregor and TTS Hatch Covers)

16th of August: MacGregor Sweden AB (Selfunloaders)

1st of September: MacGregor Sweden AB (MacGregor and TTS ROR)

1st of October: MacGregor Sweden AB (all Cranes except Norwegian brands)

1st of November: MacGregor Norway AS (Pusnes Winches; Porsgrunn Steering Gears; Norwegian Crane brands MacGregor, TTS, Hydramarine)

1st of November: MacGregor Germany GmbH & Co. KG (Compressors, Winches and Steering Gears, Interschalt Voyage Data Recorders)

What does that mean for you?

- Orders placed by you before the cut off date will be completed and invoiced as planned by MacGregor Finland, Norway, Sweden and / or Germany.
- After the date, we ask you to place new spare parts orders with MacGregor Pte Ltd in Singapore.

Why do we do this?

- Put simply, we want to make doing business with us easier for our customers.
- Until now, you could have had up to five different contract partners for spares for different MacGregor products. We want to reduce the number of your contract partners which will reduce administrative work at both your and our end.
- We want to create possibilities to build seamless future-proof interfaces, with both our customers and suppliers.

What does not change?

- First of all, your contact persons will stay the same after this change.
- Of course – unless mutually agreed otherwise – any existing contracts remain valid and will be continued by the contractual legal entity.
- Lashing material will continue to be sold by MacGregor Germany GmbH & Co. KG, MacGregor Singapore Pte Ltd and MacGregor Finland Oy.
- Fishery products (Triplex brand) are not in scope of this change
- Lump sum orders which consist of service work and spare part delivery (for example the 5-yearly overhaul service for a davit) will still be invoiced as today.
- Sale of new building products (including compressors), conversions or modernization projects or maintenance and repair work are not affected by this change, only spare parts orders.

Whom can I contact for questions?

Should you have any question about the above information, please reach out to your daily contact partner.

The new entity with whom you will be doing spare parts business is therefore:

MacGREGOR Pte. Ltd.
31 International Business Park,
#05-01, Singapore
609921
Company registration number: 201311633G

We hope for your understanding for this measure and kindly ask you to set up MacGregor Pte. Ltd. in your systems. Please find all necessary data enclosed.

We understand that every change brings some extra workload in the beginning to make adjustments to

the system and to get used to new ways of working, but we strongly believe that this change makes life

easier for you, our customers, and this is what we are aiming at.

Yours faithfully,
MacGregor



Chong Wei Loon

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