

Designed to



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SOME PRACTICALITIES

- If the presentation **screen disappears** but you can hear the sound, click on the icon in the taskbar to get the screen back
- You can post your **questions** during the Webinar in the 'Questions' function in the webinar window on the right of your screen
- The webinar will be **recorded** and made available afterwards



AGENDA

1. Business process and supplier instructions
2. Supplier web demo and basic training
3. Questions & Answers



MACGREGOR SUPPLIER WEB INTRODUCTION

June 2022

MacGregor supplier-web - enable electronic business processes with suppliers

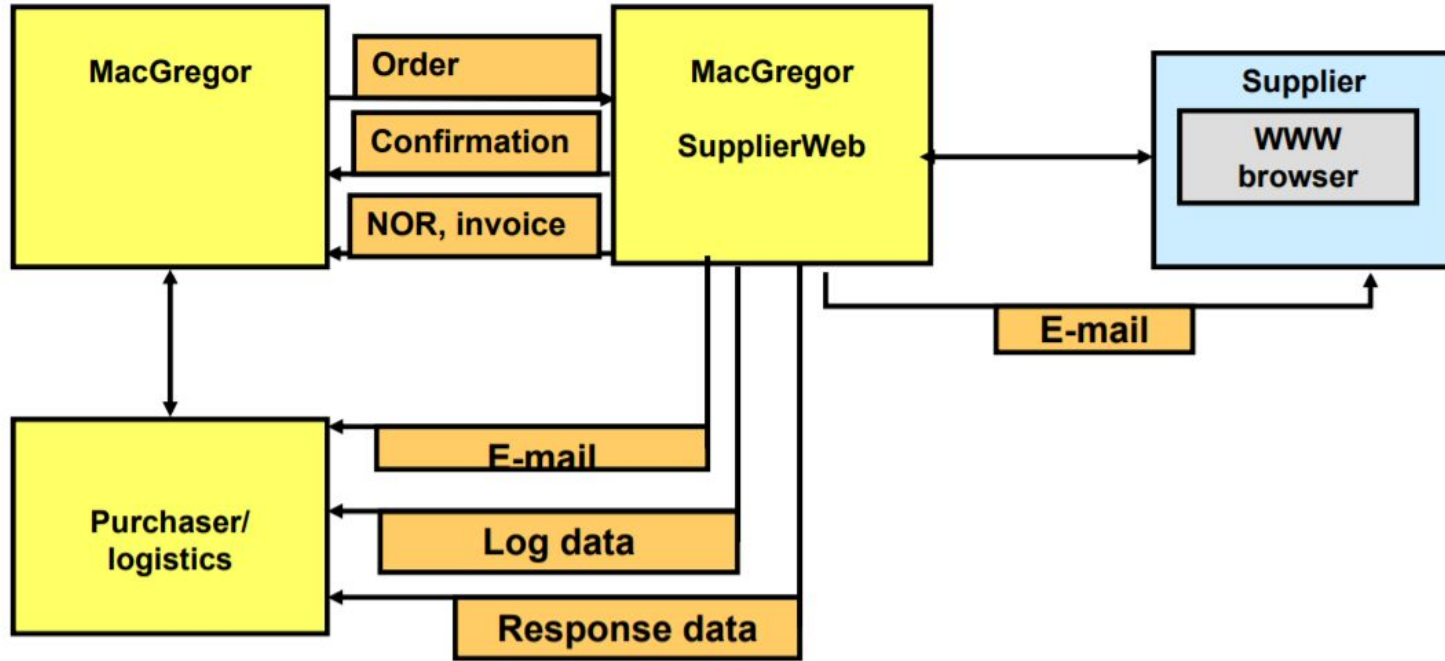
- A web-based supplier portal developed and maintained by Cargotec selected service provider
- Supplier Web portal contains different tools and features for managing and handling **electronic business processes** in a web environment
- A service for MacGregor suppliers providing the capability to handle **orders** and change **orders**, to notify of **shipments** and to **invoice**
- A service **free of charge** for MacGregor suppliers
- No extra investment at suppliers' side
- Minimum requirement to the supplier: to have a connection to a web browser, e-mail address, nominated admin user

MacGregor supplier-web - enhancement implementation

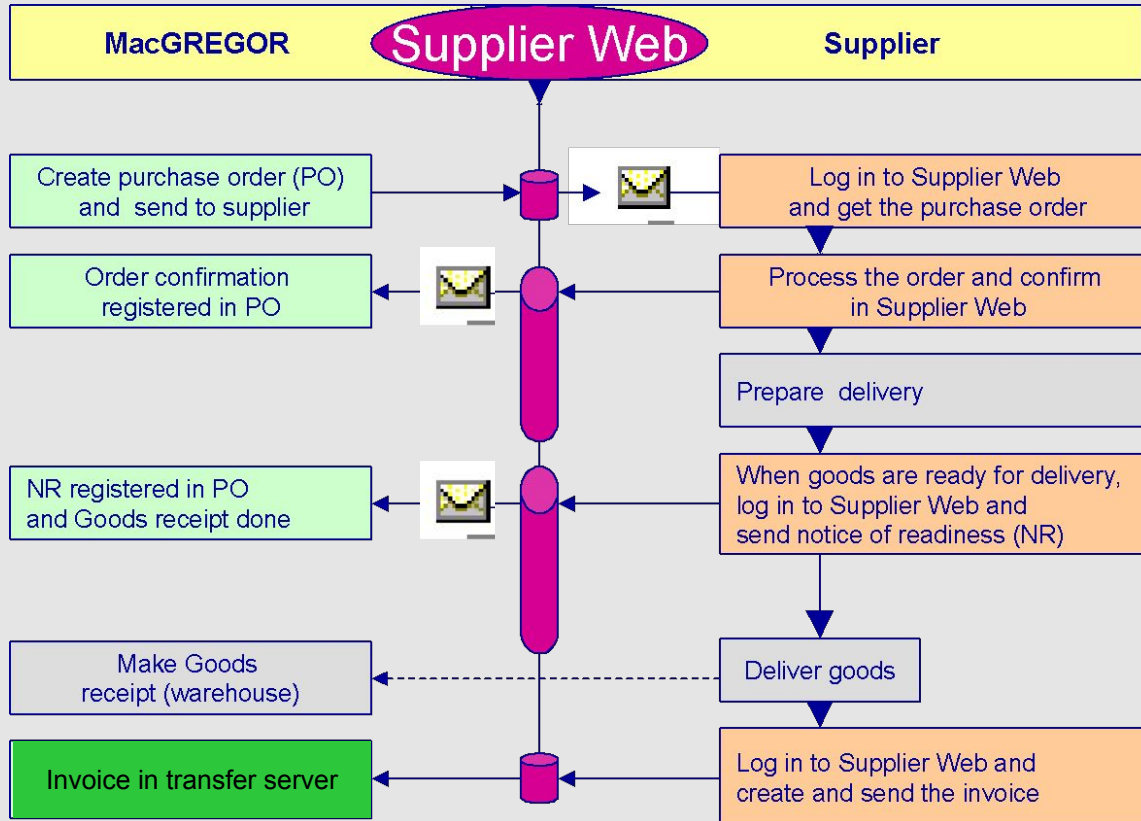
- The solution has been used with many suppliers among certain MacGregor product lines and proved to be an efficient web portal from suppliers' side. Now the service will be launched also to new suppliers and new product lines.
- **Why do we do this**
 - To ensure a harmonized way of working in purchasing processes at both MacGregor and suppliers
 - To ensure data accuracy, security & transparency
 - To improve process efficiency
 - To have better controlling functionalities (eg. order confirmation, goods readiness, monitoring of order documentation, invoicing) at both sides

MacGregor supplier web - how it works

Process/document flow in MacGregor Supplier Web



Process flow in short



Supplier view

New equipment type/product lines to be added

HOME CRANES RORO **HATCH COVERS /** DECK MACHINERY/STEERING GEAR OFFSHORE SERVICES

Order handling

Shipping

Invoicing

New and Unconfirmed

Confirmed

Removed

Search parameters

Start date

18.05.2019



Messages per page

25



End date

18.05.2021



Search

Search

[Clear](#)

Order handling view

MACGREGOR

HOME CRANES RORO HATCH COVERS / LASHING SYSTEMS **OFFSHORE**

♦ Profile ♦ Users ♦ Support ♦ Logout

Order handling

Shipping

Invoicing

Tools ▼

New and Unconfirmed

Confirmed

Removed

Search parameters

Start date 05.03.2022

Messages per page 25 ▼

End date 05.04.2022

Search [Clear](#)

Found 4 messages

☐	Order number ↕	Revision ↕	Supplier reference ↕	Customer ↕	Supplier ↕	Lines	Order date ↕	Confirmed On ↕
☐	 4503855557	1 - Original		MacGregor Germany GmbH & Co. KG - Cargo Handling Division	MacGREGOR Demo Supplier	5	01.04.2022 17:05	
☐	 4503854956	3 - Revision		MacGregor Germany GmbH & Co. KG - Cargo Handling Division	MacGREGOR Demo Supplier	8	08.03.2022 14:00	
☐	 4503855145	2 - Revision		MacGregor Pte. Ltd. - Deck Handling Solution	MacGREGOR Demo Supplier	2	15.03.2022 13:37	
☐	 4503855144	2 - Revision		MacGregor Pte. Ltd. - Deck Handling Solution	MacGREGOR Demo Supplier	1	15.03.2022 13:44	

Shipping readiness view

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Order handling

Shipping

Invoicing

Not shipped orders

Shipped orders

Shipments

Search parameters

Start date

05.04.2020

Messages per page

50

End date

05.04.2022

Search

Search all

Found 9 messages

Order number	Revision	Confirmation number	Customer	Supplier	Lines	Order date	Confirmed date	Despatched Rows	WBS / Order
☐  4503854897	4 - Revision	OC_ARE NON2_20220404	MacGregor Norway AS - Offshore Solutions Division	MacGREGOR Demo Supplier	5	07.03.2022	18.03.2022	2	4/00198.1.CD2
☐  4503853244	2 - Revision	OC_ARE SGN1_20211111	-	MacGREGOR Demo Supplier	2	11.11.2021	11.11.2021	0	12/P5661.1SG.C.EQ1
☐  4503853557	1 - Original	OC_ARE NON3_211130	-	MacGREGOR Demo Supplier	1	30.11.2021	30.11.2021	0	4/10034.1.C901
☐  4503853488	1 - Original	OC_ARE NON2_20211209	-	MacGREGOR Demo Supplier	2	24.11.2021		1	4/321748.1.CA.CRHO.H610

Invoicing view

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Order handling

Shipping

Invoicing

Not invoiced shipments

Open invoices

Sent invoices

Removed

Search parameters

Start date

05.03.2021

Messages per page

50

End date

05.04.2022

Search

Search

Found 2 messages

Invoice number ↕	Despatch advice number ↕	Order number ↕	Customer	Supplier	Date sent
 TEST_999666_2202	DAD45038534881037201	4503853488	-	MacGREGOR Demo Supplier	01.02.2022
 TEST_999888_2201	DAD45038533301037084	4503853330	-	MacGREGOR Demo Supplier	21.01.2022

Supplier support

- Testing (by MacGregor) and training to suppliers before go-live
- Instruction manual can be downloaded from MacGregor supplier web
- Training recording and slides will be shared
- **Supplier user support**
 - Access issue (technical): solved by system provider
 - Questions related to usage of Service: contact MacGregor contact person or purchaser
 - Issues of data contents of the message: your first contact MacGregor purchaser
 - Development feedback or other questions: contact MacGregor Solution Coordinator

Next steps and go-live

- Supplier Web credentials will be sent to Administrator Users
 - Admin Users to create the internal users of their own company, to define the access and activity rights and to subscribe needed e-mail notifications
- Go-live (during week 24)
 - MacGregor starts to send purchase orders to the supplier web portal; in the initial phase the same purchase order is sent also in pdf format by e-mail. Please check the contents of the order and report of any discrepancies.
- Do not hesitate to contact
 - in technical and access questions: MacGregor contact person
 - in MacGregor order related questions: responsible MacGregor purchaser

An aerial photograph of a vast blue sea filled with numerous ships, likely a fleet of oil tankers or cargo vessels. In the background, there are several green, hilly islands under a sky with scattered white clouds. The ships are distributed across the water, some closer to the viewer and others further away. The overall scene suggests a large-scale maritime operation or a busy shipping lane.

SUPPLIER WEB DEMO

QUESTIONS & ANSWERS



An aerial, high-angle shot looking down the length of a container ship's deck. The deck is densely packed with intermodal containers in various colors, including red, yellow, blue, and green. The ship is moving through a deep blue sea, leaving a white wake. In the far distance, a city skyline with numerous skyscrapers is visible on the horizon under a bright blue sky with scattered white clouds. The text "DESIGNED TO PERFORM WITH THE SEA" is overlaid in large, white, bold, sans-serif capital letters across the center of the image.

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