



MACGREGOR PLUS PARTNER

Built around your ship's business case



MACGREGOR



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PRE-BUILD INSPECTION

The purpose is to create an understanding of your business and fleet. Based on this early involvement we seek to convince that a MacGregor Plus solution can create significant impact for your company. MacGregor steps in at early stage of cargo system design with investment feasibility study.



PRODUCTIVITY

A service entity taking use the platform by MacGregor Productivity Care increased cashflow

Productivity evaluation

Construction

Operation

Update



SMOOTH INTRODUCTION

Smooth Introduction supports the ship in taking into use the full potential of the cargo system from day one. That is done by a compatibility check of all equipment and software and by training the personnel to use the equipment correctly. This kind of support is easy to provide when all parts of the cargo system come from the same supplier and we have quick contact channels to all parts of the supplying organisation.



LIFETIME PERFORMANCE

MacGregor Research and Development platform focusing on traditional The purpose of this platform is to bring new content to services and

PLUS PARTNER

PRODUCTIVITY CARE

to support your business in productivity potential created Plus Partner design. Through MacGregor, MacGregor can guarantee low for the sailing fleet.

Operation

Update

Operation



CARGO BOOST FACTORY

Cargo Boost Factory is a concept for the sailing cargo fleet designed to improve the vessel's performance and cash flow through a cargo system upgrade and related services. It is based on close cooperation with the ship's owner and comprises of a Pre-build Inspection, a detailed implementation plan, the actual project execution and – most importantly – a Productivity care service.

onal research and development but also on business models.
products and to come up with tangible solutions that have value for you.

Worldwide service network

Supporting your maritime operations



MacGregor shapes the offshore and marine industries by offering world-leading engineering solutions and services with a strong portfolio of MacGregor, Hatlapa, Porsgrunn, Pusnes and Triplex brands. Shipbuilders, owners and operators are able to optimise the lifetime profitability, safety, reliability and environmental sustainability of their operations by working in close cooperation with MacGregor.

MacGregor solutions and services for handling marine cargoes, vessel operations, offshore loads, crude/LNG transfer and offshore mooring are all designed to perform with the sea. www.macgregor.com

MacGregor is part of Cargotec. Cargotec's (Nasdaq Helsinki: CGCBV) sales in 2015 totalled approximately EUR 3.7 billion and it employs over 11,000 people.

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